

# Professional Practice for Saddle Fitters (Top Up)



## At a glance...

### Assessed Customised Provision

Delivery Method:	Online
Recognised by:	MSFC Society
Prerequisites:	MSFC Diploma or MSFC Student

## Introduction

The course was created to provide MSFC Society members who hold the full MSFC Diploma, or who are registered students of the MSFC academy and working towards the Diploma, with a working knowledge of further elements of professional practice.

## Overview in brief

The original course was conducted in Europe (Holland and France) and this course, represents a 'top up' of the knowledge gained on the course.

The Worshipful Company of Saddlers have issued a Draft Occupational Standards for Saddle Fitters (2018) which details the role and standards of UK saddle fitters. A working group was formed by the MSFC Society Executive Team at the beginning of 2021 to determine the gaps in knowledge between the MSFC course and the Draft Occupational Standards (2018) document so that a short 'top up' course could be offered by the Society to deliver training online to address elements of professional practice to the suggested formal standard.

## The finer details

The sessions are held as four separate modules on a weekly basis, over the course of one month. An assignment is set at the end of each session. Session content:

- Risk assessment in equitation/equine practice.
- Current UK retailing law for saddle fitters.
- Sales, public relations and marketing techniques for saddle fitters.
- Basic book-keeping for saddle fitters.



Each session will last 2 hours and learners will be able to interact in the form of question and answer and group activity format. Each session will generate a replay for review and a slideshow style hand-out will be available for download and note taking.



## Who should attend?

Students and holders of the MSFC Diploma

## What will be covered?

- Assessment, recording and application of a risk assessment protocol to the saddle fitter's working environment. On completing this session and assignment the learner will be able to recognise, identify and narrate a range of obvious hazards within their usual working environment.
- Exploration of consumer law and appropriate retailing practice within a freelance saddle fitting business. On completing this session the learner will be able to apply retailing law to a typical customer complaint scenario.
- Exploration of effective sales and marketing practices in a freelance saddle fitting business. On completion of this module the learner will be able to describe both good and bad practice in regard to promotion of a saddlery business.
- Formulation of a suitable basic book-keeping process for an individual freelance saddle retailing business. On completion of this section the learner will be able to create a basic income and expenses record to assist in the completion of an individual tax return.

## Other areas of interest

Basic film editing, handling customer complaints, promotional critique and spreadsheet creation.

